

Markas Fussell

Project and Program Management

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PROFESSIONAL SUMMARY

Markas Fussell is an accomplished project leader with a proven track record of driving operational excellence and fostering innovation in project and facilities management. With a strong foundation in project management and property operations, Markas possesses a unique blend of technical expertise and strategic leadership. As the Facilities and Operations Manager at Sevan Multi-Site Solutions, he spearheaded transformative projects like the Change of Occupancy Management (COM Project), successfully converting housing units into turnkey homes for military families with remarkable efficiency and safety standards. Markas is adept at managing diverse teams and implementing efficient operational strategies to achieve organizational goals.

My key accomplishments are:

1. At **Sevan Multi-Site Solutions**, his main role was to optimize the home allocation process. He led a team with over 15 resources to determine the overall “breaking point” and then he adjusted to ensure we could meet customer expectations. At the end of the work, he was able to manage more properties than his team thought they could, **with an increase of 50%**.
2. In addition, at **Sevan**, he also completed the conversion of over 1,000 homes while maintaining a 94% pass rate through the Department of Public Works (DPW).
3. While at **The Mae on Cascade**, he was responsible for rent collection of up to \$50,000 monthly and he consistently met company-set rental income collection goal.

AREAS OF EXPERTISE

Project Management | Program Management | Leadership | Project Budgets | Requirements Analysis | Performance Tracking | Project Scheduling | Project Budget Analysis | Personal Integrity | Interpersonal Communication Skills | Organizational Skills | Analytical | Scheduling Support | Ensure Accuracy | Asset Management/Tracking | Adaptability | Business Partnerships (B2B) | QA/QC Management | Process Improvement | Project Planning | Problem Solving | Investor Reporting | Vendor Relations/Coordination | Attention to Detail | Account/Budget Management | Project Schedules | Client Relations | Waterfall Project Management | Action Plans | Agile | Project Delivery | Full Cycle Recruitment | Client Requirements | Cost Estimates | Data Integrity | Microsoft Project | Plan Schedule | Project Documentation | Qualification Process | Quality Control | Risk Identification | Risk Mitigation | Staffing and Recruiting

TECHNICAL COMPETENCIES

Account/Budget Management | Microsoft Office Suite | Excel Spreadsheet | Project Schedules | Project Budget Analysis | PowerPoint | Word | Microsoft Project Software

PROFESSIONAL EXPERIENCE

Sabbatical – Studying for the PMP | 5/2024 - Present

Goal to achieve the PMP before end of year.

Facilities and Operations Manager (Project Manager) | Sevan Multi-Site Solutions | 09/2022 - 04/2024

Promoted to current role in May 2023

- Helped facilitate a new venture under Sevan’s Construction Services Program called the Change of Occupancy Management (COM Project).
- Led a dynamic team of 12 skilled employees and subcontractors to help convert recently vacated housing units into turnkey homes for new military families.
- Refined a repeatable process to convert the housing units efficiently and safely by using project management strategies.
- Completed the conversion of over 1000 homes while maintaining a 94% pass rate through the Department of Public Works (DPW).
- Managed the process and quality of a surge of nearly 100 homes in a one-month period when the average receipt per month was 30. This allowed Sevan to negotiate for a larger monthly workload with the client.
- Managed all aspects of projects to include scheduling, safety compliance, communication, financials, contracts, and partnerships to ensure all internal and client goals were met.

Assistant Property Manager and Project Coordinator | The Mae on Cascade (Griffis Blessing) | 09/2020 – 09/2022

This position was a promotion for Markas.

The Mae on Cascade was the newest luxury apartment project in downtown Colorado Springs. Using the strategies from our previous project (333ECO) our team was prepared to handle this next challenge. The Mae opened in the middle of the pandemic where we still met expectations of reaching full occupancy in 12 months. As the Assistant Manager, he gained insight into the development of the building, investor reporting, as well as leadership skills.

- Maintained over 95% occupancy after reaching stabilization while raising rent over 3%
- Responsible for rent collection of up to \$50,000 monthly; consistently met company-set rental income collection goal.
- Managed renewals, B2B partnerships, asset tracking, vendor relations/coordination, and investor reports

Leasing Specialist | 333ECO (Griffis Blessing) | 08/2018 – 08/2020

333 ECO was the first luxury midrise apartment complex in downtown Colorado Springs. This was a great opportunity to work with both Griffis Blessing Management Company and Norwood Development Group. During the lease up, his team had a deadline to reach full occupancy in 12 months. Then this goal was accomplished in only 7 months. He worked with a diverse and productive team that led to the success of this major achievement in addition he established innovative processes and set dynamic goals to reach the needs of our residents, developers, and investors.

- Helped established procedures and processes for the new complex.
- Apartment Association of Southern Colorado (AASC) Peak Award: Best Leasing Agent 2020 and received The National Apartment Leasing Professional (NALP) Certification

ADDITIONAL EXPERIENCE

- Leasing Specialist | Grand Centennial (Sentinel Real Estate) | 11/2016 – 07/2018
- Leasing Specialist | San Carlos (Simpson Housing LLP) | 06/2016 – 10/2016
- Sales Coordinator | Ultrastar Multi-Tainment Center | 10-2013 – 05/2016

EDUCATION & CERTIFICATIONS

- University of Colorado Springs | Bachelor of Science, Business Management
- Central Arizona College | Associates in Business Administration
- National Apartment Leasing Professional (NALP) Certification
- 6 Sigma LSS Yellow Belt

AWARDS

Peak Leasing Consultant | Apartment Association of Southern Colorado | 2020

- Apartment Association of Southern Colorado (AASC) Peak Award: Best Leasing Agent 2020 and received The